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## Organizing external stakeholder engagement in inter-organizational projects

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## **HIGHLIGHTS**

- External stakeholder engagement is essential in inter-organizational projects
- Organizing external stakeholder engagement in a way that adds value is challenging
- We explored empirically how internal stakeholders organize external stakeholder engagement
- Three organizing solutions are identified based on governance, values and dynamism
- We developed four propositions constituting a model of how external stakeholder engagement is organized in inter-organizational projects